



# 2022 2023

ANNUAL REPORT

[www.easterseals.com/esep](http://www.easterseals.com/esep)



## 2022-2023 BOARD ROSTER

CHAIR: William Blumer, **Barley Snyder**  
 VICE CHAIR: Soo Sun, **Alvernia University**  
 TREASURER: Eden Bucher, **Barley Snyder**  
 SECRETARY: Mindy McCormick, **Easterseals Eastern PA**

Jane Amato, Peoples Security Bank & Trust

Marvin Balliet, Citibank

Dolores Bertoti, Alvernia University

Peter Cleff, PPL Electric Utilities (retired)

Lynn Gerlach, Good Shepherd Rehabilitation Network

Jason Raines, Raines Consulting Group

Michael Zalot, Cedar Crest College

**STAFF**

Mindy McCormick, President & CEO

Jill Glose, Vice President, Clinical Services

Ruby Fretz, Director of Business Administration

Cynthia Phillips, Director of Community Supports Programs

Sue Schamberger, Director of Grants & Public Relations

Ann Marie Surovy, Director of Advancement

## 2022-2023 SERVICES DISTRIBUTED BY AREA

PROGRAMS & SERVICES	BERKS	LEHIGH VALLEY & POCONOS	OTHER	TOTAL
Early Intervention	296	593	9	898
Make the First Five Count	132	223	7	362
Outpatient Therapy Services	284	2	1	287
Specialty Medical Clinics	390	84	14	488
Camping/Recreation	151	185	13	349
Community Support Services	13	30	0	43
Employment Services	10	11	0	21
Fiscal Administration Services	0	275	0	275
<b>TOTAL</b>	<b>1,276</b>	<b>1,403</b>	<b>44</b>	<b>2,723</b>



## Programs/Services

### DESCRIPTIONS

**Early Intervention** physical, occupational and speech therapists and developmental specialists work directly with children under age 3 to identify delays and disabilities, and coach their parents on strategies they can implement to promote development throughout their child's normal day. Since brain development is at its peak during the first five years, intervention occurs when it does the most good. Early Intervention is delivered wherever the child spends his or her day and is provided at no cost to families.



**Make the First Five Count** is a grant-funded program that offers the tools needed to evaluate and track a child's progress, celebrate their development, act early if there is a concern and support parents. Developmental screenings, workshops for parents, and individualized learning sessions are available at no cost. Screenings are conducted in partnership with community organizations and parents and caregivers everywhere can access them on our website.

**Outpatient therapy** is available at our center in Reading (Berk County). Children and young adults receive occupational therapy, speech therapy and physical therapy during the day and after school.

**Specialty Medical Clinics:** orthopedic, neurology and orthotic (specialty brace) clinics are offered to children at our center in Reading by specialists from Philadelphia and Berks County to help families manage their child's care right here in our community. There is no cost for families and Spanish translation is available.

**Autism Diagnostic Clinics** are offered to children 18 months to 3-years old in collaboration with Children's Hospital of Philadelphia and St. Christopher's Hospital for Children using a telehealth model. Provided at no cost to families.

**ABA Parent Coaching** is available for families with a child who is newly diagnosed with autism. Parents learn how Applied Behavioral Analysis (ABA) therapy can benefit their child, basic techniques for common behaviors, and more. Provided at no cost to families.

**Community Supports/Habilitation** offers community-based





activities and supports for adults with intellectual and developmental disabilities with the goal of fostering independence and enrichment. Each participant receives individual assistance to engage in a variety of activities, from performing the functions of daily living to volunteering and pursuing educational, social and recreation opportunities.

**Summer Day Camps:** Camp Lily-Lehigh Valley and Camp Lily-Berks are offered in a series of one-week sessions, Monday-Friday, for six weeks in July and August. Children age 8 through 21 enjoy a full schedule of arts and crafts activities, outdoor sports, swimming, music, games, science exploration and guests teaching special topics.

**Easterseals Camp Growing Green** is an overnight summer camp for children and adults with disabilities held at the Pocono Environmental Education Center. Campers participate in environmentally focused activities as well as typical camp activities such as hiking, canoeing, sports and arts & crafts. An optional career experience track is available for campers who want to explore career opportunities. Camp is offered in a series of one-week sessions, Sunday-Friday, for six weeks in July and August.

**Weekend Respite Camp** provides two

days and two nights of overnight fun at the Pocono Environmental Education Center. Modeled after our successful overnight summer camp, activities include arts & crafts, birdwatching, hiking, animal studies, recreation and more. Offered in the spring and fall for ages 10 to adult.

**Hang Time** is an evening recreation program that allows teens and young adults to meet up weekly to socialize, make new friends and enjoy fun activities. Hang Time is offered in 8-week sessions from October through May, and serves the residents of Berks County.

**LEAP** (Learn, Earn, Achieve and Practice) is a comprehensive employment preparation experience for youth with disabilities, ages 16-21, who attend school and are eager to work and earn a paycheck. It combines workplace and independent living skills instruction with paid work experience to provide participants with the skills they need to transition more successfully into adulthood.

**Fiscal Administration:** Easterseals provides fiscal administration for family directed support programs for Northampton and Lehigh Counties. These are pass through programs where pre-approved funds are paid to the consumer on behalf of the county to allow individuals with disabilities to live, learn, work and play in their community.







## Financial Data 2023 FISCAL YEAR AND PRIOR YEAR

FISCAL YEAR ENDING 6/30/2023		FISCAL YEAR ENDING 6/30/2022	
Total revenue	4,416,108	Total revenue	4,004,807
Program	3,064,468	Program	3,014,780
Fundraising, Grants & Awards	755,580	Fundraising, Grants & Awards	435,947
United Way	380,243	United Way	376,033
Trust Income & Investment Income	207,871	Trust Income & Investment Income	(304,811)
Other	7,946	Other	482,858
Total Operating Expenses	4,229,012	Total Operating Expenses	4,001,160
Program	3,533,433	Program	3,255,650
M&G	367,684	M&G	446,155
Fundraising	282,895	Fundraising	254,578
Dues	45,000	Dues	44,777
Change in Net Assets	187,096	Change in Net Assets	3,647

## Independence Gifts

**\$25,000 TO \$500,000**

### CORPORATIONS & FOUNDATIONS

*Estate of T. Robert Berger*  
*Estate of Faye James*  
*The Neag Foundation*  
*United Way of Berks County, Inc.*

### INDIVIDUALS

*Anthony J. Salvaggio*

## Empowerment Gifts

**\$10,000 TO \$24,999**

### CORPORATIONS & FOUNDATIONS

*Anonymous*  
*CAI*  
*Estate of Linda Roberts*  
*Florence Flach Trust*  
*Harry C. Trexler Trust*  
*Kentucky Fried Chicken Foundation, Inc.*  
*The Wyomissing Foundation*  
*UHS of Pennsylvania, Inc.*  
*Wells Fargo Foundation*

### INDIVIDUALS

*Marie V. Pasch*

## Opportunity Gifts

**\$5,000 TO \$9,999**

### CORPORATIONS & FOUNDATIONS

*American Bank*  
*Avalon Insurance Company*  
*Baker Tilly US, LLP*  
*Brown & Brown of Lehigh Valley*  
*Clifton Larson Allen, LLP*  
*East Penn Manufacturing Company, Inc.*  
*Highmark Blue Shield*  
*M&T Bank*  
*Nordson Corporation*  
*One Putt Ventures LLC*  
*Peoples Security Bank & Trust*  
*QVC/Qurate Retail Group*  
*The John & Margaret Post Foundation*  
*UGI Utilities, Inc.*  
*United Way of the Greater Lehigh Valley, Inc.*

### INDIVIDUALS

*Anonymous*  
*Mr. & Mrs. Marvin Balliet\**  
*Mr. & Mrs. Steve Follett*  
*Mr. Jarrett Laubach*  
*Dr. & Mrs. Frank Schweighardt*  
*Suzanne Searfoss*

## Dignity Gifts

**\$2,500 TO \$4,999**

### CORPORATIONS & FOUNDATIONS

*Mabel A. Adams Trust*  
*Barley Snyder*  
*BSI Corporate Benefits*  
*Capital BlueCross*  
*CapTrust*  
*First Priority Bank - Mid Penn Bank*  
*Hañner-Trinkle Foundation*  
*Janney, Montgomery, Scott, Inc.*  
*John Yurconic Agency*  
*Just Born, Inc.*  
*Lawn & Landscape Works, LLC*  
*People First Federal Credit Union*  
*St. Luke's University Health Network*  
*Stanley Steemer*  
*The Stanley-Laman Group, Ltd.*  
*Sunburst Property Management, Inc.*  
*The Charles H. Hoch Foundation*  
*The Wawa Foundation*

### INDIVIDUALS

*Mr. & Mrs. William Blumer\**  
*Mrs. DeLight Breidegam*  
*Jane Gasdaska*  
*Jennifer & Patrick McDonough\**  
*Johan Sundlof*

\*Board Member FY22/23

## Ability Gifts

**\$1,000 TO \$2,499**

### CORPORATIONS & FOUNDATIONS

American Online Giving Foundation  
Air Products Foundation  
Frederick H. & Margaret S. Bedford Charitable Foundation  
Boyle Construction, Inc.  
City Center Lehigh Valley Crayola  
Davison & McCarthy, P.C.  
EnerSys, Inc.  
Fred J. Jandl Foundation  
Hannah S. & Samuel A. Cohn Memorial Foundation  
Herbein & Co.  
Horwith Trucks, Inc.  
Indicon, Inc.  
Josh Early Candies, Inc.  
JP & B Associates  
Klunk & Millan Advertising  
Kriegman and Smith  
Le-Hampton Fraternal Order of Police #35  
Lehigh Gas Foundation

Lehigh Valley Health Network  
Lehigh Valley Reilly Children's Hospital  
Lehigh Valley Sporting Clays  
Evelyn Livingood Trust  
Magellan Financial, Inc.  
Palmer Bright Foundation  
PNC Bank  
PPL Corporation  
Reading Fightin Phils Baseball Club  
RLB Accountants  
Warren S. Scholl Trust  
Schuster Landscaping  
Seltzer Group Partners  
SMC Advisors, Inc.  
Hattie S. Speck Trust  
SWBR  
The Provident Bank  
Trane of Northeastern Pennsylvania  
Univest National Bank & Trust  
Vinart Dealerships  
Walter L. Schautz Foundation



## Ability Gifts

**\$1,000 TO \$2,499**

### INDIVIDUALS

Mr. & Mrs. John Biggar  
Mr. and Mrs. Ross J. Born  
Dr. & Mrs. Michael P. Brodsky  
Eden Bucher\*  
Peter & Nancy Cleff\*  
David DeRose  
Anthony & Cheryl Deutsch\*  
Carlos Fazenda  
Mr. & Mrs. Francis Ford  
David Frank  
Mr. & Mrs. William Geissler  
Mr. & Mrs. William F. Hecht  
David Hunter  
Dr. David & Patricia Latshaw  
Andrew & Sarah McIntyre  
Mr. & Mrs. Eric J. Moyer  
Norman K.A. Hoffer

John F. Palmer  
Mr. & Mrs. Matthew Peters  
Thomas & Priscilla Price  
Michelle Sterner  
Ryan Sulzer  
Julia Urich\*



\*Board Member FY22/23

## Patron Gifts

### \$500 TO \$999

#### CORPORATIONS & FOUNDATIONS

A.B.E. Doors & Windows  
 Alvin H. Butz, Inc.  
 Brader's Woodcraft, Inc.  
 Charities Aid Foundation of America  
 Daryl Tillman Realty Group  
 Dyets, Inc.  
 Embassy Bank  
 Fedcap Rehabilitation Services, Inc.  
 First Commonwealth Federal Credit Union  
 Fraternal Order of Police #12  
 Frontstream  
 Fulton Bank  
 Good Shepherd Rehabilitation Network  
 Lesavoy Butz & Seitz LLC  
 Mail Shark  
 Padula Bennardo Levine, LLP  
 Paxos Restaurants  
 Reading Royals  
 Sarott Design  
 Henry A. Stoess, Jr. Trust  
 Stofanak Custom Cabinetry  
 TWG Security  
 Westgate Global Logistics  
 Your Part-Time Controller, Inc.

#### INDIVIDUALS

Robert W. Beck  
 Brandon Becker  
 Richard Boardl  
 Mr. & Mrs. Richard B. Burkey  
 Mr. & Mrs. Lee A. Butz  
 Dr. Raj P. Chowdary  
 Mr. & Mrs. Kevin Garbacik  
 Lynn Gerlach\*  
 William Gerlach  
 Raymond G. Harries  
 Mr. & Mrs. Dale A. Kochard  
 Kathryn L. Leslie  
 Kellie Mater  
 Dr. Mindy McCormick  
 Kevin McGovern  
 Jack McNamara  
 Kathie Metzler  
 Mr. & Mrs. Thomas Moll  
 Attorney Frederick M. Nice  
 Mr. & Mrs. Daniel J. Persa  
 James Scheirer  
 Phyllis Serota  
 Ann Marie Surovy  
 Patrick Walborn  
 Dr. Barry Yoss  
 Michael Zalot\*

## Patron Gifts

### \$250 TO \$499

#### CORPORATIONS & FOUNDATIONS

AblePay Health  
 Alan Kunsman Roofing  
 AmazonSmile Foundation  
 Arbor Insurance Group  
 Blackbaud Giving YourCause.com  
 CM Wells Construction Co.  
 Edwards Business Systems, Inc.  
 Hof & Reid, LLC  
 K&H Custom Window Treatments  
 Legacy Planning Partners  
 Lower Lehigh Lions Club  
 Network for Good  
 One Financial Services  
 Presidential Cleaners, Inc.  
 Think Good Company  
 Times Leader  
 Working Dog Press

#### INDIVIDUAL

Paul Acomb  
 Mr. & Mrs. Roger G. Bast  
 Mr. & Mrs. Wayne Bealer  
 Carolyn Beard  
 Jeffrey Beeden  
 Nancy Bogert  
 Mr. & Mrs. David Bowen  
 Dennis W. Cullen  
 George Yocom Deturck  
 Dorothy Dologite  
 Mr. & Mrs. Bernard Donahue  
 Mr. & Mrs. Frederick Fenselau  
 Jill Glose  
 Michael Harker

Ryan Heßelfinger  
 Mr. & Mrs. Scott M. Henty  
 Stephen Johnson  
 Ashley Lorah  
 Shantay McPherson  
 Amanda Miller  
 Aron Miodownik  
 Cynthia Phillips  
 Marian Pounder  
 Mr. & Mrs. Robert Price  
 Brendan J. Rovon  
 Mr. & Mrs. Richard R. Smith  
 Ana Vega-Toro  
 Debra Zvanut



\*Board Member FY22/23



## Patron Gifts

### \$100 TO \$249

#### CORPORATIONS & FOUNDATIONS

Bank of America Charitable Foundation  
Endless Innovation Academy  
Extreme Electronics  
First Energy Service Company  
Gerlach Consulting  
Hulse Kepner Associates LLC  
J J Waldron LLC  
Scenic View Personal Care LLC  
The Benevity Community Impact Fund  
The Kyle David Group  
Thrivent Financial  
United Way of Lancaster County



## Patron Gifts

### \$100 TO \$249

#### INDIVIDUAL

Jane Amato\*  
Anonymous  
Flo Astoreca  
Kitty Barile  
Ralph Bellisano  
Carl Bleyl  
Donna Brahaney  
Mr. & Mrs. Douglas H. Bruce Jr.  
Jonathan Cameron  
Mr. & Mrs. Eugene Clater  
Joseph Correia  
M. Blair Couch  
Mr. & Mrs. Bruce Deckman  
Brian DeMarco  
Patrice Donahue  
Matthew Donati  
Jeffrey Drobins  
Michael Dunkelberger  
Mary Emond  
Cynthia Feichtel  
Ellen Ferrara  
Mark Fiorini  
Geoffrey Forcino  
Jeannie Gerhart  
Omar Ghaflar  
Karena Hancock  
Mr. & Mrs. John Harper  
Christine Hasselbusch  
Gail Hauseman  
Erin Hayes  
Teresa Hayes  
Teresa Hayes  
Barry Hetzel  
Dan Hilbert  
Keith Hollender  
Patrick Houghton  
Melissa Jamula  
Kaj Karch

Austin Kelly  
Sean Kelly  
Theresa Khoury  
Lawrence Kotler  
Carol Kuhns  
Paula Kydoniefs  
Dr. & Mrs. Michael Leddy  
Thomas M. Lenahan  
Bruce Leonard  
Pat Levin  
Mr. & Mrs. Carlos Lopez  
Lauren Loschiavo  
George Lutz  
Merritt Lutz  
Sandra Magaro  
Mike Magyar  
Louis Marmon  
Mr. & Mrs. Paul Marrella  
Mr. & Mrs. John Marsella  
Sandra McCormick  
Mark McLeland  
Shawn McManus  
Gene McQuade  
Peter Merkel  
Margaret Mezallick  
Stephen Michlik  
Kevin Miller  
Mr. & Mrs. Brian Mory  
William Mower  
Lorraine Murdocca  
Jose Ocampo  
John O'Neil  
Joseph Otto  
Oladayo Oyelola  
Linda Palm  
Ann Marie Pardee  
Mr. & Mrs. David Peck  
Michael Piedemonte

Anastasios Plevrakis  
Gail Porrazzo  
Frank Radice  
Claudia Ramprasad  
Tom Rietano  
Frank A. Scattene III  
Sue Schamberger  
Brooke Schasteen-Smith  
Mr. & Mrs. Donald K. Schlosser  
Linda Schock  
Robin Shane  
John Sliwka  
Megan Solt  
John Speicher  
Lenore Stern  
Jay Subramanian  
Soo Yeon Sun\*  
Tammy Swoyer  
Eugene Tauber  
Rev. Jerome Tauber  
John Tauber  
Matthew Tauber  
Pieter Tsiknas  
Maryann Umble  
Thomas Unruh  
Brenda Vasquez  
Hector Vazquez Jr.  
Dick Vermeil  
Debbie Walko  
Jim Warmkessel  
Mr. and Mrs. Robert Welsh  
Stephanie & Don Wenkel  
John Yurish  
Susan Zdroik  
Michael Ziegler  
Kurt Zielaskowski

\*Board Member FY22/23



## Memorial & Honorarium

Neil Angst  
 Rebecca & Wyatt DelCampo  
 Gail Martin Griesemer  
 Julia Haffner  
 Dolly Harper  
 Trisha Herrera  
 Joseph Lentz  
 Mary Rose Mavis  
 Michael Misterkiewicz  
 Norene Salvaggio  
 Tony & Norene Salvaggio  
 Ronna Serota  
 John "Jack" Tompkins  
 Alexandra "Ali" Tomzack  
 Isabel Watkins West  
 John Franklin Wise

## In-Kind Gifts

A & A Limousine & Transportation Svc.  
 Jane Amato  
 Anonymous  
 Apollo Grill  
 Apollo Pools  
 Assante Ristorante Italiano  
 Dolores Bertoti  
 Boyle Construction, Inc.  
 BSI Corporate Benefits  
 Cigars International  
 Civic Theatre of Allentown  
 Peter Cleff  
 Da Vinci Science Center  
 Anthony Deutsch  
 Brian Lee  
 QNB  
 Wayne Phillips  
 Frank Radice  
 Santa Fe Taco Co.  
 Saucon Valley Country Club  
 Dr. & Mrs. Frank Schweighardt  
 Skeggy's Axe House  
 Sports & Social Allentown  
 Soo Yeon Sun  
 Dick Vermeil  
 WAWA  
 Wegmans  
 Wind Creek Bethlehem  
 Working Dog Press  
 Michael Zalot

## Special Acknowledgment

We gratefully acknowledge the 224 additional gifts received between \$1-\$99. Too numerous to list individually, we appreciate the warmth and support of all our donors.





**Allentown (main office)**

1501 Lehigh Street, Suite 201  
Allentown, PA 18103  
Phone: 610 289-0114  
Fax: 610 289-4282

**Berks Division**

90 George St  
Reading, PA 19605  
Phone: 610 775-1431  
Fax: 610 796-1954

Visit our web site at [www.easterseals.com/esep](http://www.easterseals.com/esep)  
Like us on Facebook – Easterseals Eastern PA

*Easterseals Eastern Pennsylvania creates life-changing solutions for individuals with disabilities and their families in their community by increasing independence, maximizing opportunities, minimizing barriers and enhancing quality of life.*



Funding provided by



United Way of Berks County