

# 2021 2022

ANNUAL REPORT



[www.easterseals.com/esep](http://www.easterseals.com/esep)



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Marie Surovy, CFRE, Director of Advancement

**2021-2022 SERVICES DISTRIBUTED BY AREA**

PROGRAMS & SERVICES	BERKS	LEHIGH VALLEY & POCONOS	OTHER	TOTAL
Early Intervention	224	468	11	703
Make the First Five Count	72	534	22	628
Outpatient Therapy Services	208	0	3	211
Specialty Medical Clinics	453	126	7	586
Camping/Recreation	171	150	18	339
Community Support Services	14	40	1	55
Employment Services	6	19	0	25
Fiscal Administration Services	0	294	0	294
<b>TOTAL</b>	<b>1,148</b>	<b>1,631</b>	<b>62</b>	<b>2,841</b>

## Program and Service Descriptions

**Early Intervention** physical, occupational and speech therapists and developmental specialists work directly with children under age 3 to identify delays and disabilities, and coach their parents on strategies they can implement to promote development throughout their child's normal day. Since brain development is at its peak during the first five years, intervention occurs when it does the most good. Early Intervention is delivered wherever the child spends his or her day and is provided at no cost to families.

**Make the First Five Count** is a grant-funded program that offers the tools needed to evaluate and track a child's progress, celebrate their development, act early if there is a concern and support parents. Developmental screenings, workshops for parents, and individualized learning sessions are available at no cost. Screenings are conducted in partnership with community organizations and parents and caregivers everywhere can access them on our website.

**Outpatient Therapy** is available at our center in Reading (Berks County). Children and young adults receive occupational therapy, speech therapy and physical therapy during the day and after school.

**Specialty Medical Clinics:** orthopedic, neurology and orthotic (specialty brace) clinics are offered to children at our center in Reading by specialists from Philadelphia and Berks County to help families manage their child's care right here in our community. There is no cost for families and Spanish translation is available.

**Autism Diagnostic Clinics** are offered to children 18 months to 3-years old in collaboration with Children's Hospital of Philadelphia and St. Christopher's Hospital for Children using a telehealth model. Provided at no cost to families.

**ABA Parent Coaching** is available for families with a child recently diagnosed with autism. Parents learn how Applied Behavioral Analysis (ABA) therapy can benefit their child, basic techniques for common behaviors, and more. Provided at no cost to families.

**Community Supports/Habilitation** offers community-based activities and supports for adults with intellectual and developmental disabilities with the goal of fostering independence and enrichment. Each participant receives individual assistance to engage in a variety of activities, from performing the functions of daily living to volunteering and pursuing educational, social and recreation opportunities.



## Program and Service Descriptions

**Summer Day Camps:** Camp Lily-Lehigh Valley and Camp Lily-Berks are offered in a series of one-week sessions, Monday-Friday, for six weeks in July and August. Children age 8 through 21 enjoy a full schedule of arts and crafts activities, outdoor sports, swimming, music, games, science exploration and guests teaching special topics.

**Easterseals Camp Growing Green** is an overnight summer camp for children and adults with disabilities held at the Pocono Environmental Education Center. Campers participate in environmentally focused activities as well as typical camp activities such as hiking, canoeing, sports and arts & crafts. An optional career experience track is available for campers who want to explore career opportunities. Camp is offered in a series of one-week sessions, Sunday-Friday, for six weeks in July and August.

**Weekend Respite Camp** provides two days and two nights of overnight fun at the Pocono Environmental Education Center. Modeled after our successful overnight summer camp, activities include arts & crafts, birdwatching, hiking, animal studies, recreation and more. Offered in the spring and fall for ages 10 to adult.

**Hang Time** is an evening recreation program that allows teens and young adults to meet up weekly to socialize, make new friends and enjoy fun activities. Hang Time is offered in 8-week sessions from October through May, and serves the residents of Berks County.

**LEAP** (Learn, Earn, Achieve and Practice) is a comprehensive employment preparation experience for youth with disabilities, ages 16-21, who attend school and are eager to work and earn a paycheck. It combines workplace and independent living skills instruction with paid work experience to provide participants with the skills they need to transition more successfully into adulthood.

**Fiscal Administration:** Easterseals provides fiscal administration for family directed support programs for Northampton and Lehigh Counties. These are pass through programs where pre-approved funds are paid to the consumer on behalf of the county to allow individuals with disabilities to live, learn, work and play in their community.





## Financial Data *2022 FISCAL YEAR AND PRIOR YEAR*

FISCAL YEAR ENDING 6/30/2022		FISCAL YEAR ENDING 6/30/2021	
<b>Total revenue</b>	<b>4,004,807</b>	<b>Total revenue</b>	<b>4,216,586</b>
Program	3,014,780	Program	2,472,438
Fundraising, Grants & Awards	435,947	Fundraising, Grants & Awards	531,389
United Way	376,033	United Way	371,581
Trust Income & Investment Income	(304,811)	Trust Income & Investment In-come	413,592
Other	482,858	Other	427,586
<b>Total Operating Expenses</b>	<b>4,001,160</b>	<b>Total Operating Expenses</b>	<b>3,498,990</b>
Program	3,255,650	Program	2,787,223
M&G	446,155	M&G	405,173
Fundraising	254,578	Fundraising	262,485
Dues	44,777	Dues	44,109
<b>Change in Net Assets</b>	<b>3,647</b>	<b>Change in Net Assets</b>	<b>717,596</b>

## Independence Gifts

\$25,000 TO \$500,000

### CORPORATIONS & FOUNDATIONS

#### Corporations & Foundations

*Easterseals, Inc.*

*The Neag Foundation*

*United Way of Berks County, Inc.*

### INDIVIDUALS

*Anonymous*

*Anthony Salvaggio and Family*

## Empowerment Gifts

\$10,000 TO \$24,999

### CORPORATIONS & FOUNDATIONS

*Anonymous*

*Computer Aid, Inc.*

*Estate of Louis Weichman*

*Florence Flach Trust*

*Harry C. Trexler Trust*

*Phillips 66*

*UHS of Delaware, Inc.*

*Wells Fargo Foundation*

## Opportunity Gifts

\$5,000 TO \$9,999

### CORPORATIONS & FOUNDATIONS

*American Bank*

*Brown & Brown of Lehigh Valley*

*Capital BlueCross*

*Concannon, Miller & Co., P.C.*

*East Penn Manufacturing Company, Inc.*

*Estate of Shirley Gross*

*Nordson Corporation*

*Philadelphia Insurance Companies*

*The Charles H. Hoch Foundation*

*The Donald B. & Dorothy L. Stabler Foundation*

*The John & Margaret Post Foundation*

*UGI Utilities, Inc.*

### INDIVIDUALS

*Marvin & Wendy Balliet\**

*Robert & Kristen Bennett*

*David "Abe" Hunter*

*Jennifer & Pat McDonough\**

*Dr. Frank & Yvonne Schweighardt*

## Dignity Gifts

\$2,500 TO \$4,999

### CORPORATIONS & FOUNDATIONS

*Air Products Foundation*

*Barley Snyder*

*Breidegam Family Foundation*

*Caroline J. Sanders Trust*

*City Center Lehigh Valley*

*Estate of Irene Keller*

*Haffner-Trinkle Foundation*

*Indicon, Inc.*

*Janney, Montgomery, Scott, Inc.*

*Livingood Trust Fund*

*PPL Corporation*

*SMC Advisors, Inc.*

*Sunburst Property Management, Inc.*

*The M&T Charitable Foundation*

*The Wawa Foundation*

*The Will R. Beitel Children's Community Foundation*

*Walter L. Schautz Foundation*

### INDIVIDUALS

*William & Pamela Blumer\**

*Steve & Jeanne Follett*

*Brian Lee*

*Lynn Papageorgiou*

\* Board Member

## Ability Gifts

### \$1,000 TO \$2,499

#### CORPORATIONS & FOUNDATIONS

Anonymous  
 API Systems  
 Automotive Services, Inc.  
 Boyle Construction, Inc.  
 BSI Corporate Benefits  
 Circle of Hope Foundation  
 Crayola  
 EnerSys, Inc.  
 EthoSource, LLC  
 First Priority Bank - Mid Penn Bank  
 Good Shepherd Catholic School  
 Hannah S. & Samuel A. Cohn Memorial  
 Foundation  
 Hattie S. Speck Trust  
 Herbein & Co.  
 Holy Trinity Memorial Lutheran Church  
 JLL  
 John Yurconic Agency  
 Just Born, Inc.  
 Kriegman and Smith  
 Lehigh Gas Foundation

Leona Gruber Trust  
 Mabel A. Adams Trust  
 Magellan Financial, Inc.  
 Marsh & McLennan Agency  
 MassMutual SpecialCare  
 People First Federal Credit Union  
 Peoples Security Bank & Trust  
 PNC Bank  
 Quadrant Private Wealth  
 Reading Fightin Phils Baseball Club  
 Ridgeview Limited Partners  
 Schuster Landscaping  
 St. Luke's University Health Network  
 The Mail Shark  
 The Provident Bank  
 Trane of Northeastern Pennsylvania  
 Warren S. Scholl Trust



### \$1,000 TO \$2,499

#### INDIVIDUALS

Robert & Jackie Beck  
 Noah & Stacey Bergstein  
 Dr. Dolores Bertoti\*  
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 Eden & Barton Bucher\*  
 Peter & Nancy Cleff\*  
 Cheryl & Anthony Deutsch\*  
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 Walter Greth  
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 John Palmer  
 Michael & Melissa Ann Penta  
 Matthew & Adelaide Peters  
 Thomas & Priscilla Price  
 Michelle Sterner  
 Maryann Umble



\* Board Member

\*\* Employee

## Patron Gifts

### \$500 TO \$999

#### CORPORATIONS & FOUNDATIONS

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 Good Shepherd Rehabilitation  
 Network  
 Henry Stoess, Jr. Trust Foundation  
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 Patient First  
 Sarott Design  
 Trinity United Church of Christ  
 United Way of Greater Philadelphia  
 and Southern New Jersey

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 Jill Glose\*\*  
 Roxane Hartman  
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 Michael Zalot\*  
 Michael & Anita Ziegler

## Patron Gifts

### \$250 TO \$499

#### CORPORATIONS & FOUNDATIONS

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 Berks Fire Water Restorations, Inc.  
 Bethlehem Business Forms  
 Hof & Reid, LLC  
 Lehigh Valley Community  
 Foundation  
 Lions Club of Boyertown  
 State of Illinois  
 Thrivent Financial  
 United Way of Lancaster County

#### INDIVIDUAL

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 Donna Brahaney\*\*  
 Dr. Raj Chowdary  
 Dennis Cullen  
 Steven & Cyndi Feichtel\*\*  
 Fred & Nanci Fenselau  
 Andy Ferguson  
 Scott Hammer  
 Shirley (Dolly) Hartline  
 Eric Idohl  
 Kathryn Leslie & Olaf Starorypinski  
 Stephen & Christine Luchko\*\*  
 John Marsella  
 Louise Miller  
 Susan Mitchell  
 Oladayo Oyelola  
 Christine & Charles Paris\*\*  
 Cynthia Phillips & Michael Williams\*\*  
 Tom Rietano  
 Soo Yeon Sun\*  
 Ana Vega Toro\*\*  
 Torrey Family Fund  
 Dick Vermeil

## Patron Gifts

### \$100 TO \$249

#### CORPORATIONS & FOUNDATIONS

Bank of America Charitable Foundation  
 CM Wells Construction Co.  
 Hogan Social Club  
 Hulse Kepner Associates LLC  
 Josh Early Candies, Inc.  
 Revolution Mortgage - Center Valley



### Special Acknowledgement

We gratefully recognize 262 additional gifts received between \$1-\$99. Too numerous to list individually, we appreciate the warmth and support of all our donors.

\* Board Member

\*\* Employee

## Patron Gifts

\$100 TO \$249

### INDIVIDUAL

Ellen Albright  
Mary Jo Alonso  
Steven & Freda Barnes  
Wayne & Julie Bealer  
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Robin Shane  
Mercedes Benitez Sharpless  
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Jay Subramanian  
Leonard Tabone  
Anna Takacs  
Rev. Jerome Tauber  
John Tauber  
Matthew Tauber  
Edie Taylor  
Thomas Unruh  
Brenda Vasquez  
Rita Vella  
Mayrobys Ventura

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Rosemarie Weaver  
Robert & Jennie Welsh  
Stephanie & Don Wenkel  
Roger & Marilyn Whiteley  
Kevin & Michelle Wunder  
Abi Young  
John Yurish  
Kurt Zielaskowski  
Debra Zvanut

## Memorial & Honorarium

Gabriel Becker  
Phillip "Toby" Bell Christmas  
Lauren Faust  
Jami Fiel  
Kanchan Gupta  
Julia Haffner  
Linda Heisey  
Jake Johnson  
Caroline Kilaeski  
Nancy Knoebel  
Loved Ones  
Molly McShane  
Eugene Mease  
Michael Misterkiewicz  
Lou Mutarelli  
Cooper Logan Penta Gerald Scharer  
Ronna Serota  
John Serra  
Carole Young  
Annette Yurish  
Brady Zimmerman

## In-Kind Gifts

America on Wheels  
Azar's Supermarket  
Anne Baum  
Computer Aid, Inc.  
Dorothy Dologite  
Giant Food Store - Allentown  
Giant Food Store - Bethlehem  
Giant Food Store - Hellertown  
Giant Food Store - Lehigh  
Giant Food Store - Nazareth  
Giant Food Store - Whitehall  
Price Rite  
Raintree Systems  
Scott Cars  
Sorrenti Cherry Valley Vineyards  
Sunburst Property Management, Inc.  
Target  
Valley View Market - Gerrity's  
Wegmans  
Weis Markets - Store 0386  
Weis Markets - Store 142  
Working Dog Press

**Any gifts received after June 30, 2022 will be listed in the 2023 Annual Report.**



\* Board Member

\*\* Employee



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Fax: 610 796-1954

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*Easterseals Eastern Pennsylvania creates life-changing solutions for individuals with disabilities and their families in their community by increasing independence, maximizing opportunities, minimizing barriers and enhancing quality of life.*

